



Administration  
Production  
Leadership  
Sales and Marketing  
Financial Management



## MVP BUSINESS SOLUTIONS

**Location:** Courtyard Dulles Airport  
**Address:** 13715 Sayward Boulevard

**City, State:** Herndon, VA  
**Phone:** (561) 643-0951

**Date:** 08/05/2026 - 08/05/2026      **Cost:** \$395.00  
**Time:** 8:00 AM - 5:00 PM

# Refinish Area Optimization

## HOW TO MAXIMIZE THROUGHPUT AND PROFIT

Are you frustrated that your paint team cannot seem to meet the production demands placed upon them? Are you looking for insight into how you could increase the paint department's output? In this course, we will address the key contributing factors that drain production efficiencies and squash profits in our refinish areas.

We will not only explore how these factors affect overall throughput and profitability but will also talk through solutions to help you take your paint production to the next level. This includes a tool and process that will clearly define your process and communicate those expectations through the organization.

### Production Courses

Exceptional performance to produce consistent and predictable results

Collision repair shops face ever increasing demands from work providers and vehicle owners to improve Quality, Speed and Cost.

The production management oriented courses offer real world insight into how you can meet, and even exceed expectations, given today's market challenges.

**WHO SHOULD ATTEND** Shop Owners, Managers, Production Managers, Refinish Technicians

**COURSE OBJECTIVE** Focusing improvement efforts on the 4 main areas that influence profitability and maximizing spray booth operations

**COURSE LENGTH** 1 - day course

**CLASS SIZE** 10 minimum, 24 maximum

**TOPICS COVERED**

- Review of the refinish process
- Key performance indicators of the paint shop
- How the quick changeover approach can increase production, resulting in increased refinish hours produced
- Common problems that affect refinish production and how to solve them
- Proven strategies to drive improvement

**MINIMUM REQUIREMENTS** Any PPG or NEXA Autocolor® customer is eligible to attend any MVP Business Development Series course

Participants will receive a training manual, handouts, lunch, refreshments and a certificate of completion.

### MVP Business Development Series

Key success factors for performance-driven businesses

Grouped in 5 functional areas

The key to success of these courses involves incorporating the real-world expertise of MVP Certified Instructors, along with practical and relevant business curriculum. As a result, PPG offers hundreds of courses each year at state-of-the-art PPG Business Development Centers across North America.

We invite you to explore more on how these exciting programs can improve your performance and profitability in an increasingly competitive marketplace. The collision industry's most comprehensive set of business courses can be found grouped into five functional areas within the Business Courses page on the PPG MVP website at: [www.ppgmvp.com](http://www.ppgmvp.com)

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